



# 2007 Annual Report



## Who We Are

The AgriSafe™ Network, a non-profit national membership organization, represents health professionals and educators who are concerned about the health and safety of farm families. Many agricultural injuries, diseases, and fatalities can be prevented through the delivery of agricultural occupational health services.

The AgriSafe Network is dedicated to supporting AgriSafe members who are prepared to serve the health care needs of farmers. Our members receive many benefits including training, educational materials, contact with other clinicians in the field, and updates on the most cutting-edge developments in agricultural health and safety.

## Our Core Values

- We believe many chronic conditions common in farmers can be prevented with our aid, including selection of personal protective equipment, health services and concise farm safety and health information.
- We believe that providing practical knowledge and occupational health services to farmers will improve the quality of their lives and those of future generations.
- We believe in the value of our agricultural community and respect all its individuals, interests, strengths and cultures.

## Our Core Strength

Our core strength is based upon the professional standards required to deliver AgriSafe services. Only health professionals who have received extensive training in the field of agricultural health and safety earn the right to be named “AgriSafe Providers”. This is where our commitment to uphold the quality of AgriSafe services will never waiver.

## Our Mission

Support a growing network of trained agricultural health and safety professionals who assure access to preventative services for farm families and the agricultural community.

- 22,000 farmers served
- 130 Certified Safe Farm screenings
- 210 professionals trained
- 1950 hours of technical assistance
- 110 hours of training
- 280 hours of member volunteer time

*Countless Lives Improved*



# President's Message



"Action is the foundational key to success." Although we may not all be huge fans of Pablo Picasso and his artistic talents, I believe his words speak to the heart of AgriSafe and the busy and exciting year that has passed. 2007 has been a productive year – as you read through the pages in this report, I think you will agree. The staff of AgriSafe has worked so hard and accomplished so much. Those of us who work in clinics and started with this concept in 1990 under the tutelage of Dr. Kelley Donham, had no idea that occupational health services in the agricultural community would grow and blossom into a network of care moving across America. What was very good has become better, as we continue to raise the quality expectation bar and I am absolutely certain the very best is yet to come.

The excellence in quality service that is a trademark of AgriSafe is a source of pride for our Board of Directors. With their commitment and guidance, AgriSafe is growing stronger and expanding horizons. The staff of AgriSafe has done a superior job of supporting local clinics and presenting information to business, educators and government. We have many partners throughout the agricultural safety industry in our work – collaboration is a major key to success in this venture.

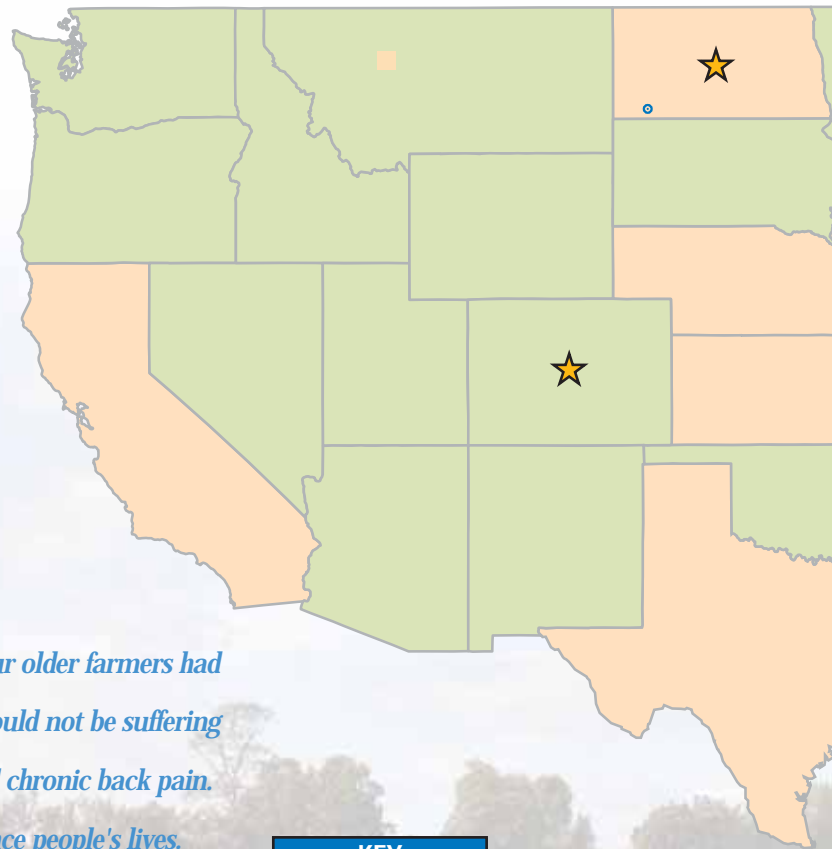
There are so many rural communities in this country with little or no access to occupational health services. As a network, we are on a definite mission – to do everything we can to reduce and eliminate health and safety risks to our agricultural producers and their families. If not us, – then who? And if not now, – then when? ....Would you like to join us?

*Charlotte Halverson*

Charlotte Halverson, BSN, COHN-S

*"Fifteen years after its inception, AgriSafe continues to meet challenges and turn them into opportunities. Our future lies in providing for the many rural communities which have little or no access to agricultural occupational services."*





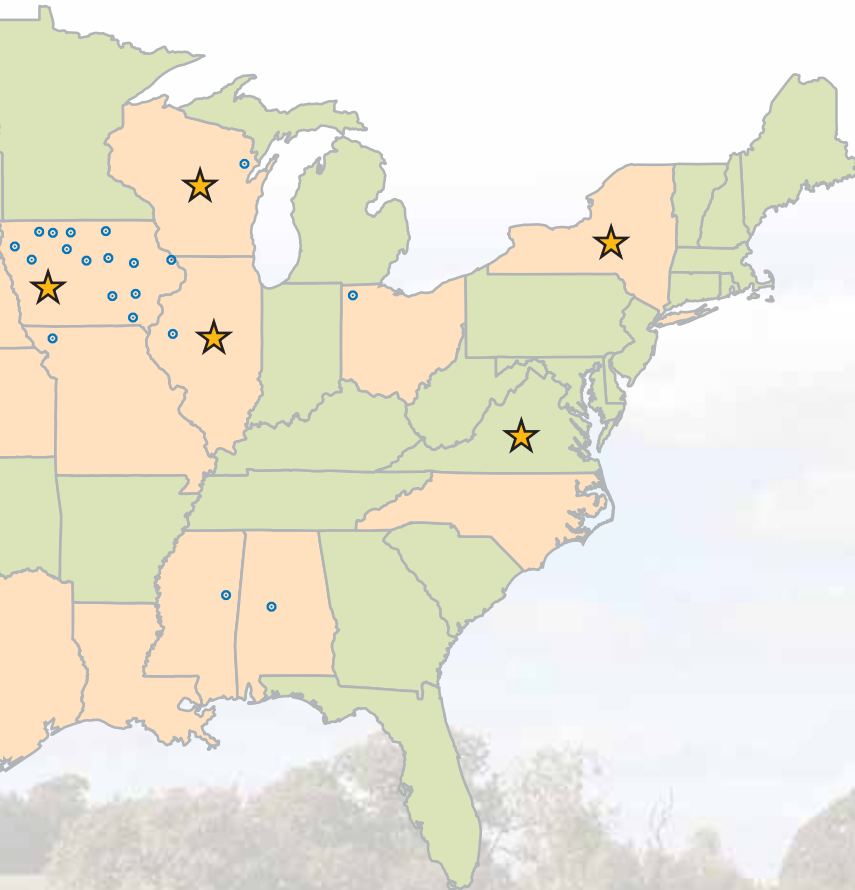
*“We are seeing healthier and safer farmers. If our older farmers had access to AgriSafe services 50 years ago, they would not be suffering from hearing loss, poor pulmonary function and chronic back pain.*

*There are organizations that successfully influence people's lives.*

*AgriSafe is one of those successful organizations.”*

Dixie Daughtery, AS, RCP, CMC  
Van Buren County Hospital  
Keosauqua, IA

KEY	
●	= AgriSafe Members
★	= Distance Education Participants
■	= Technical Assistance to Organizations



*“From the time we joined the Network until now, we’ve seen the farmers actually use the safety protection and come back to purchase more. I have personally witnessed a farmer who was reluctant to use the respirator masks and always had respiratory difficulties. After trying the mask, he found it easier to breathe. In fact, his sons started to use the masks once they saw the improvements in their father.”*

Carla Anthony  
AgriSafe of Floyd Valley Hospital  
Lemars, Iowa

# Opportunity as Progress

Progress can be measured in how well we bring our vision and core values to fruition. Our primary goal is to provide training, resources and technical assistance to agricultural health professionals. To meet that goal, we had to create the trainings and materials that never before have been fully cultivated.

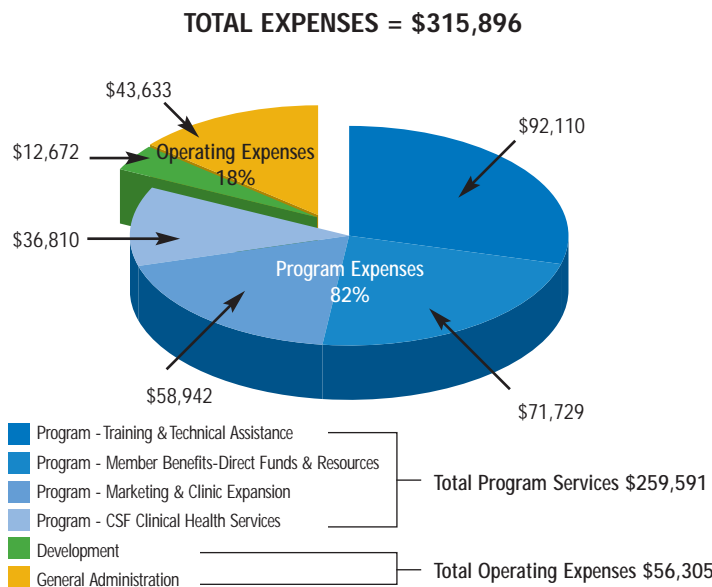
## Training

- Offered agricultural health training stipends through a partnership with National Rural Health Association. Our efforts led to the expansion of AgriSafe services into six new states.
- Created eight internet-based distance learning sessions. Some session topics included: stress and depression, farming with disability, and rural public health advocacy.
- Instructed a training session on the Integration of AgriSafe Services.
- Conducted a Respirator Training workshop for health professionals and other health care personnel interested in recommending respiratory protection for farmers.

Members and farmers are helping to fuel our progress by requesting specific tools and resources that the industry currently lacks. The year 2006 found those requests turning into tangible resources for our members, such as:

- The **Respirator Guide**, a technical resource developed by the Network to assist health professionals when recommending respirators for farmers.
- The **Respirator Brochure**, developed for farmers as an educational tool to aid the AgriSafe clinician in the recommendation of respirators.
- The **AgriSafe Clinician's Guide to the Integration of Mental Health Services**. This NRHA funded resource educates the AgriSafe clinician in the identification of mental health conditions common among farmers.

*We are constantly looking for ways to serve our farmers and AgriSafe providers. As 2007 progresses, further opportunity for growth abounds to strengthen our agricultural communities both locally and nationally.*



## 2007 Financial Statement

### SUPPORT AND REVENUE

ORHP Federal Grant Income	\$ 142,735
Other Grant Income	\$ 124,898
Interest Income	\$ 4,148
Membership Dues & Contributions	\$ 1,400
Miscellaneous Income	\$ 271

**TOTAL SUPPORT AND REVENUE** ..... \$ 273,452

**TOTAL EXPENSES** ..... \$ 315,896

<b>2006 CHANGE IN NET ASSETS</b>	<b>\$ (42,444)</b>
<b>NET ASSETS AT BEGINNING OF YEAR</b>	<b>\$ 128,731 *</b>
<b>NET ASSETS AT END OF YEAR</b>	<b>\$ 86,287</b>

\*Net Assets at End of Year include \$64,840, which is allocated for fiscal year 2007 clinical services.

## 2007 Presentations and Exhibits

- Iowa Public Health Association Annual Meeting- March, Ames, IA
- Agricultural Occupational Health Training- June, Iowa City, IA
- National Institute for Farm Safety & Health- June, Sheboygan, WI
- National Rural Health Association- Clinical Conference- July, Denver, CO
- Office of Rural Health Policy Grantee's Conference- August, Washington, D.C.
- North American AgroMedicine Consortuim- October, Birmingham, AL
- American Public Health Association Annual Exposition- November, Boston, MA
- Midwest Rural Agricultural Safety and Health Forum- November, Coralville, IA
- Iowa Farm Bureau Annual Meeting- December, Des Moines, IA

### ***AgriSafe Provider of the Year Award***

In 2006, AgriSafe experienced the loss of Jean Hirth, P.R.N.P., A.R.N.P., our first Board President. In honor of Jean's great accomplishments in the field of agricultural health, the "***AgriSafe Provider of the Year Award***" was created. Each year an exemplary AgriSafe provider will receive the prestigious award.

### ***Members Build Opportunity***

Our governance structure and strategic planning initiatives reflect an organization that is innovative, creative and member-driven. AgriSafe Network accomplishments in 2006 were due in large part to the active participation from our Board of Directors and members- totaling more than \$15,000 in donated time.

## 2007 Board of Directors

### **Sandi Cihlar**

Cihlar Farms Inc., Mosinee, WI

### **Dixie Daugherty**, AS, RCP, CMC

Van Buren County Hospital, Keosauqua, IA

### **Michael DeSpain**

Deere & Company, Moline, IL

### **Kelley Donham**, MS, DVM, DACVPM

Iowa's Center for Agricultural Safety & Health,  
The University of Iowa, Iowa City, IA

### **Charlotte Halverson**, RN, BSN, COHN-S

Mercy Medical Center, Dubuque, IA and The National  
Education Center for Agricultural Safety, Peosta, IA

### **Mark Hanna**, Ph.D., P.E.

Iowa State University, Department of Agricultural  
and Biosystems Engineering, Ames, IA

### **Jean Hirth**, P.R.N.P., A.R.N.P.

Franklin County Public Health, Hampton, IA

### **Steve Kirkhorn**, MD

National Farm Medicine Center, Marshfield, WI

### **Lori Kleyer**, RN

Sioux Center Community Hospital  
and Health Center, Sioux Center, IA

### **Sandra Lacey**, RNC, TNCC

Horn Memorial Hospital, Ida Grove, IA

### **Fred Moskoll**

Madison, WI

### **Tim Niess**

Iowa Farm Bureau Federation, West Des Moines, IA

### **Steve Simmons**

Nationwide Agribusiness, Des Moines, IA

### **Linda Truax**, RN, BSN

Butler County Public Health, Allison, IA

### **Jim Williams**

AgrAbility Unlited, Bloomington, IL

### **Kathy Williams**

Iowa Dept. of Public Health, Health Care Access,  
Office of Rural Health, Des Moines, IA

## Staff\*



**Natalie Roy**, M.P.H.,  
Executive Director



**Carolyn Sheridan**,  
RN, BSN  
Clinical Director



**Kristi Fisher**, BS,  
Communications Director



**LaVonne Van  
Voorst**  
Administrative Assistant



**Stacey Jenkins**, BA  
Outreach Specialist



**Dayna Schmidt**  
Financial Analyst

*\* Staff includes six professionals but totals only 2.75 FTE (full time equivalent) since some staff are part time. In future years we expect staffing capacity to increase but to always remain proportional and reasonable to program outcomes.*

## Sponsors and Program Partners

*As a non-profit organization the AgriSafe Network is strengthened by the generosity of sponsors and program partners. The following sponsors and partners are committed to improving the safety and health of agricultural communities.*



The AgriSafe Network is funded in part by the Office of Rural Health Policy Network Development Grant through the Health Resources and Services Administration, U.S. Department of Health and Human Services.

The AgriSafe Network is a nonprofit 501(c)3 therefore, all donations are tax exempt. If you are interested in supporting the Network, please contact our Executive Director, Natalie Roy by calling toll free, 1-985-845-1116 or by email [nroy@agrisafe.org](mailto:nroy@agrisafe.org)



For more information about the AgriSafe Network visit [www.agrisafe.org](http://www.agrisafe.org)

### Contact Information:

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